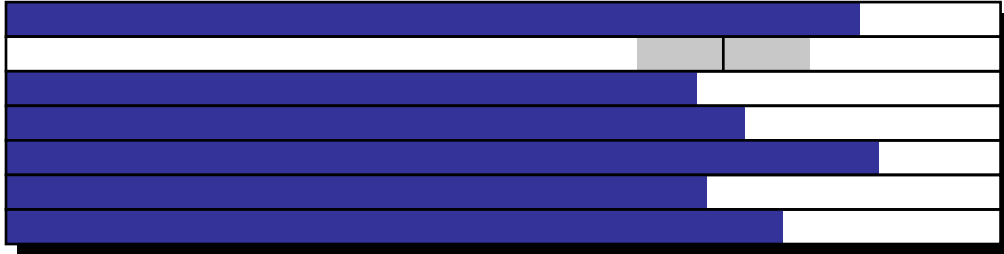


# JOB ATTRIBUTES HIERARCHY

*This section identifies which people attributes are important to the job benchmark from its highest to lowest rankings. In comparing talent, it is important to note that gaps may point to a job attribute that is of significant importance to the job, but has a low ranking for the person. In turn, a job attribute may be of low importance to the job, but has a high ranking for the person.*

1. SELF MANAGEMENT: The ability to prioritize and complete tasks in order to deliver desired outcomes within allotted time frames.

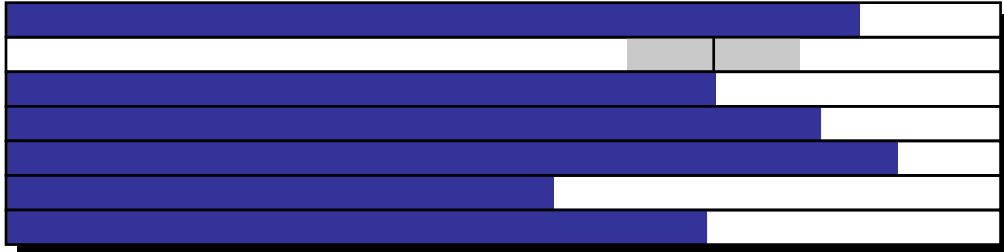
0 . . . . 1 . . . . 2 . . . . 3 . . . . 4 . . . . 5 . . . . 6 . . . . 7 . . . . 8 . . . . 9 . . . . 10



8.8 **Job**  
 \*  
 7.4  
 7.1 Susie Smithton  
 7.6 MaryAnn Talent  
 9.0 Paul Product  
 7.2 Laura Review  
 8.0 John Potential Wentworth

2. RESULTS ORIENTATION: The ability to identify actions necessary to complete tasks and obtain results.

0 . . . . 1 . . . . 2 . . . . 3 . . . . 4 . . . . 5 . . . . 6 . . . . 7 . . . . 8 . . . . 9 . . . . 10



8.8 **Job**  
 \*  
 7.3  
 7.3 Susie Smithton  
 8.4 MaryAnn Talent  
 9.2 Paul Product  
 5.6 Laura Review  
 7.2 John Potential Wentworth

3. GOAL ACHIEVEMENT: The overall ability to set, pursue and attain achievable goals, regardless of obstacles or circumstances.

0 . . . . 1 . . . . 2 . . . . 3 . . . . 4 . . . . 5 . . . . 6 . . . . 7 . . . . 8 . . . . 9 . . . . 10



8.1 **Job**  
 \*  
 7.4  
 7.7 Susie Smithton  
 7.8 MaryAnn Talent  
 9.2 Paul Product  
 6.3 Laura Review  
 7.8 John Potential Wentworth

\* 68% of the population falls within the shaded area.