

CORE SKILLS LIST

For consulting and coaching

Score	Mean	Description	Score	Mean	Description
9.8	7.7	Sense of Belonging	8.5	7.5	Problem Solving
9.7	8.1	Personal Relationships	8.4	7.2	Personal Accountability
9.6	7.5	Accountability for Others	8.4	7.8	Monitoring Others
9.6	8.1	Self Improvement	8.4	8.0	Material Possessions
9.5	7.4	Enjoyment of the Job	8.4	7.2	Taking Responsibility
9.4	7.4	Self Confidence	8.3	7.4	Project And Goal Focus
9.4	7.9	Leading Others	8.3	7.1	Internal Self Control
9.4	7.9	Conveying Role Value	8.2	7.3	Project Scheduling
9.4	7.6	Using Common Sense	8.1	7.6	Concrete Organization
9.3	7.3	Consistency and Reliability	8.1	7.3	Surrendering Control
9.3	7.9	Proactive Thinking	8.1	7.1	Personal Drive
9.3	7.3	Job Ethic	8.1	7.2	Persistence
9.2	8.3	Theoretical Problem Solving	8.0	7.0	Handling Stress
9.2	7.9	Attitude Toward Others	7.9	6.9	Meeting Standards
9.2	7.8	Freedom from Prejudices	7.9	8.2	Respect for Property
9.2	7.9	Sensitivity to Others	7.8	7.3	Results Orientation
9.2	8.1	Empathetic Outlook	7.8	7.0	Balanced Decision Making
9.1	8.0	Following Directions	7.6	7.3	Conceptual Thinking
9.1	7.0	Intuitive Decision Making	7.6	7.5	Quality Orientation
9.1	7.7	Realistic Expectations	7.6	6.9	Self Direction
9.1	8.2	Realistic Goal Setting for Others	7.3	7.1	Role Confidence
9.1	8.0	Respect for Policies			
9.1	7.8	Persuading Others			
9.1	7.3	Sense of Mission			
9.0	7.1	Role Awareness			
8.9	7.6	Realistic Personal Goal Setting			
8.9	7.7	Evaluating Others			
8.9	7.9	Correcting Others			
8.9	8.1	Understanding Motivational Needs			
8.9	7.6	Integrative Ability			
8.9	7.9	Emotional Control			
8.9	7.8	Relating to Others			
8.9	7.7	Evaluating What is Said			
8.9	7.4	Self Management			
8.8	8.0	Attention to Detail			
8.8	6.9	Initiative			
8.8	7.5	Sense of Timing			
8.8	7.6	Status and Recognition			
8.6	6.7	Self Assessment			
8.6	7.1	Gaining Commitment			
8.6	7.6	Long Range Planning			
8.6	7.4	Handling Rejection			
8.6	7.3	Sense of Self			
8.6	7.8	Systems Judgment			
8.6	8.0	Practical Thinking			
8.5	7.4	Developing Others			